



Unleashing Passion and Purpose in
People and Organizations

Working with Different Styles

Purpose: Improve communication, reduce conflicts, and create more satisfying relationships with co-workers by understanding and appreciating different behavioral styles.

Objectives:

- Identify the four major behavioral styles using the DiSC model
- Understand your personal strengths and challenges based on the DiSC model
- Appreciate and work effectively with all styles
- Recognize each style's response to stress and conflict and learn strategies for communicating with each style

Discover the DiSC

- Introduction to styles
- The story behind the DiSC

Understand the DiSC Model

- Learn the key characteristics of each style
- Identify your own style
- Identify the style of those you work with
- Appreciate the similarities and differences of each style

Working with Other Styles

- Discover how each style contributes to your team
- Recognize each style's response to conflict and stress
- Learn strategies for communicating more effectively with each style

Methodology: This is a highly experiential program which combines short lectures and exercises that are fun and engaging..

Recommended Length and Size: Two hours

Materials: The DiSC Preview or online Profile and handouts